

# Becoming a Member of the British Stainless Steel Association



## Benefits of Membership

All Members will have access to the following benefits:

- Priority access to a network of metallurgists and free technical advice from the BSSA through its online enquiry form, email or phone
- Referral service for incoming supply and fabrication enquiries.
- Weekly updates of all enquiries and leads received from non member companies.
- Member listing on BSSA's website
- Member listing in BSSA's online "find a supplier" guide
- Free or Reduced fees for BSSA online and face to face training courses, depending on level of membership.
- Free or Reduced fees for enrolments in BSSA's Stainless Steel Specialist Course, depending upon level of membership.
- Discounted registration rates in all BSSA events, including its seminars, webinars and annual conference & dinner
- Lecture/speaker opportunities at Association and related functions (at BSSA's invitation)
- Free potential editorial on the BSSA news section, our social media pages and in trade magazines, plus distribution to third-party publications
- Access to information and data supplied by World Stainless.
- Access to HR, Employment Law & Health and Safety support via the BSSA's partner Croner [www.croner.co.uk](http://www.croner.co.uk)

The BSSA is a member based organisation with the purpose of promoting greater use of stainless steel in the UK and Ireland and has four principal areas of activity:

- Help and advice through the **Stainless Steel Advisory Service** and increasingly via our website, **[www.bssa.org.uk](http://www.bssa.org.uk)**
- **Training and Education**, includes beginner half-day and advanced 1-day stainless steel courses and other specialist courses for the stainless steel industry. See our Training and Events pages on our website for more information. Bespoke courses are also available.
- **Events**, including business forums, webinars, seminars, conferences and social functions.
- **Market Development:**
  - By working with our membership, government bodies and a wide range of industry organisations to focus on specific initiatives and project work addressing issues such as the increased use of stainless steel products in a sustainable circular economy. Markets such as green energy production and distribution, food and drink, pharmaceutical and chemicals, architecture, building and construction to name a few, are all important markets.
  - Through our contributions (in conjunction with our members) to standards and guidance documents in ensuring stainless steel is a recognised and promoted material.

## **On behalf of its members the BSSA is an active member of:**

The **Metals Forum** which comprises the leading metal related trade associations. The aim of the members of the MF is to gain greater recognition by government and other key institutions of the size and significance of the metals industry to the UK economy.

The **Confederation of British Industry (CBI)**. Through our contacts with the CBI and the Department for Business, Energy and Industrial Strategy, we are able to provide our members with key briefings on the evolution of Brexit as we start our negotiations for a new relationship with the EU.

The **British Standards Institution (BSI)** is the national standards body of the United Kingdom.

**WorldStainless** a global network for stainless steel professional and a wealth of data and information for BSSA members. BSSA Membership entitles members access to World Steel.

## **Becoming a Member:**

Membership categories cover all sectors of the industry, and entry into the Association is determined on the nature and size of your business.

## **PLATINUM MEMBERSHIP (Optional)**

### **Membership criteria:**

- Voluntary upgraded membership. Suggested for Mills, Service Centres, Large Stockholders (national coverage, multi-site) and any other interested parties.

### **Minimum >£6,000 per annum Plus VAT where applicable**

In addition to the general membership benefits, Platinum Members will receive:

- Unlimited free enrolments (full certificate) On the BSSA's Stainless Steel Specialist Course
- One free 1/2 day in-house training session by a BSSA technical specialist each year and 5 free places for the 1/2 day "Beginners Guide to Stainless" online courses
- One free full registration per year to the BSSA's annual Conference & Dinner
- Free banner advertisement on the BSSA website
- Free access to a monthly Stainless Steel Imports Market Report
- Prominent display of company logo in the BSSA website and any subsequent fliers, brochures etc.
- Company logo/acknowledgment in all BSSA communications (print and online)
- Use of the BSSA Platinum Member logo
- Eligibility for AGM voting rights and offer of membership on the BSSA Board
- Automatic eligibility to a place on the BSSA Board

## **GOLD MEMBERSHIP**

### **Membership criteria:**

- Mills, Service Centres, Large Stockholders (national coverage, multi-site) with turnover > £20Million
- Manufacturers / Fabricators >75 employees

### **£1,750 per annum plus VAT where applicable**

In addition to the general membership benefits, Gold Members will receive:

- Five free enrolments (full certificate) on the BSSA's Stainless Steel Specialist Course
- Three free places for the 1/2 day "Beginners Guide to Stainless" online courses
- Free access to a quarterly Stainless Steel Imports Market Report
- Acknowledgment of Gold Membership on BSSA website subsequent publications

## SILVER MEMBERSHIP

### Membership criteria:

- National stockholders (single site national coverage or multi-site), processors and surface improvers with National coverage Turnover >£10/<£20Million or declared as a small company >50 employees
- Manufacturers / Fabricators 51-75 employees

### £950 per annum plus VAT

In addition to the general membership benefits, SILVER Members will receive:

- Three free enrolments (full certificate) on the BSSA's Stainless Steel Specialist Course
- Two free places for the 1/2 day "Beginners Guide to Stainless" online courses
- Access to a quarterly Stainless Steel Imports Market Report (chargeable annual fee)
- Acknowledgment of Silver Membership in BSSA publications
- Use of the BSSA Silver Member logo
- Eligibility for AGM voting rights and BSSA Board membership

## BRONZE MEMBERSHIP

### Membership criteria:

- Stockholders, processors and surface improvers <£10Million turnover or declared as a small company 26-50 employees
- Manufacturers / Fabricators 26-50 employees

### £750 per annum plus VAT

In addition to the general membership benefits, BRONZE Members will receive:

- Two free enrolments (full certificate) on the BSSA's Stainless Steel Specialist Course
- One free place for the 1/2 day "Beginners Guide to Stainless" online courses
- Access to a quarterly Stainless Steel Imports Market Report (chargeable annual fee)
- Acknowledgment of Bronze Membership in BSSA publications
- Use of the BSSA Bronze Member logo
- Eligibility for AGM voting rights and BSSA Board membership

## STAINLESS MEMBERSHIP

### Membership criteria:

- Stockholders, processors and surface improvers declared as a small company =/<25 employees
- Manufacturers / Fabricators =/<25 employees

### £550 per annum plus VAT

In addition to the general membership benefits, STAINLESS Members will receive:

- One free enrolment (full certificate) on the BSSA's Stainless Steel Specialist Course
- Access to a quarterly Stainless Steel Imports Market Report (chargeable annual fee)
- Acknowledgment of Stainless Membership in BSSA publications
- Use of the BSSA Stainless Member logo
- Eligibility for AGM voting rights and BSSA Board membership