



SME Support Programmes

At the **University of Birmingham** we have a number of SME support initiatives across various Local Enterprise Partnership (LEP) areas, providing free, bespoke support to eligible businesses across the West Midlands and beyond.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/index.aspx>

ARLI (Alternative Raw Materials with Low Impact) helps SMEs develop innovative cost-effective products and processes, progress Circular Economy options towards Net Zero and gaining added value from the use of raw and waste materials. Through ARLI, businesses have the opportunity to collaborate with academics and industry experts to improve their R&D and identify new market opportunities.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/arli.aspx>

ATETA aims to promote research and innovation in the adoption of zero carbon energy technologies. The programme enables SMEs to identify ways to improve efficiency, identify new market prospects, test and demonstrate new ideas and ultimately grow their business.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/ateta.aspx>

AMCASH supports SMEs in improving and creating new products and processes, with a specific focus on materials. SMEs gain access to the University's materials science expertise and our state-of-art facilities. Support ranges from desk research to understand markets and investigate suitable materials, through to evaluation and testing of new products, and evaluation of product failures.

www.amcash.co.uk/about-us

AMTECAA helps SMEs looking for technology-based support to accelerate their business, for instance through the use of advanced manufacturing technologies. Support is delivered via collaborative projects, providing access to equipment and expertise focused on business needs, and topical workshops on advanced manufacturing.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/amtecaa.aspx>

DEMAND HUB supports SMEs who are in, or would like to transition into, Healthcare and Life Science markets. *Demand Hub* can support organisations with Product, Service, Standards and Regulatory assistance and Data needs, which may drive decision making or apps.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/demand-hub.aspx>

DIGI-RAIL helps SMEs to enter or grow their business in the digital rail sector, by providing technical and non-technical support in a variety of areas of expertise. The programme helps businesses understand how they can fit into the future digital railway, and supports those companies in product and service development.

<https://www.birmingham.ac.uk/partners/sme-support/business-support-programmes/digi-rail/index.aspx>